

2017 Annual Report



Chair's Report



It once again gives me great pleasure to present the Annual Chair's Report for Horizon Credit Union.

Challenges in the current economic environment are unprecedented - record low interest rates have continued throughout 2017 and it is highly likely that this trend will continue into 2018. Stagnant wage growth, low inflation and poor consumer sentiment, together with increased regulation, provide the backdrop in which we continue to provide a competitive banking alternative.

The financial results achieved by Horizon in 2016/17 reinforce the credit union's ability to deliver the products and services that are relevant to the existing and future needs of our members.

Investment in technology

Investment in technology to improve product and service delivery channels for our members is a major focus for Horizon. The provision of new platforms and digital products, such as Apple Pay, Android Pay and Samsung Pay ensures that our members have access to the latest banking products, and keeps Horizon relevant to current and future members in a competitive banking marketplace.



Together with our commitment to new technology is the commitment we hold to supporting our traditional branch networks that play such a vital role in the communities in which we operate. This is exemplified in the town of Bermagui where we are the only financial institution with a branch presence. We emulate this local commitment from Thirroul in the north to Merimbula in the south via our community involvement, sponsorships and successful financial literacy programme.

Strong financial position

I am pleased to report that Horizon continues to be in a strong financial position with total assets increasing 9.6% to \$337m and deposits increasing 10.3% to \$312m. Horizon's capital adequacy decreased 0.34% to 14.61%, which is still significantly in excess of regulatory requirements.

Although interest rates continued at record low levels and pressure continued to be placed on margins Horizon achieved an excellent net profit after tax of \$1.175m, an impressive 7.0% increase from 2016. Return on Assets was a pleasing 0.36%, representing a fair balance between commercial prudence and the provision of competitively priced banking services to our members.

Loan funding of \$66m was second highest on record, resulting in 3.3% growth in loans for the year. A higher than usual number of loan payouts resulting from our members selling their property moderated the growth rate relative to previous years.

The strength of our loan portfolio is reflected in our debt write-offs for the year. This outstanding achievement for 2017 was a credit of \$8k as the recovery of loans previously written-off were greater than the 2017 write-offs.

Horizon is continually looking for ways to improve our service delivery to our members. Last year I announced that the loans process would undergo a comprehensive review to improve the experience for our members. I am pleased to report that this review has been completed, resulting in a quicker and simpler process for loan applicants, substantial reductions in required documentation and a saving in credit union resources.

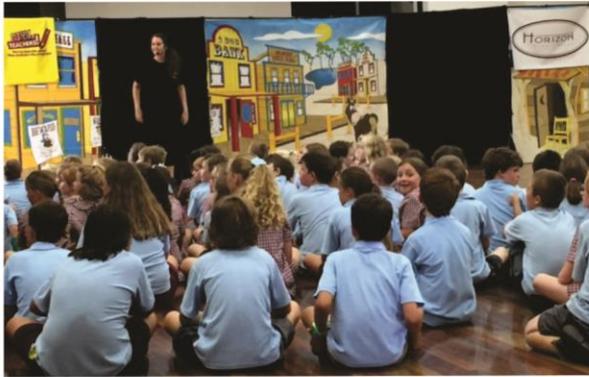
Significant achievements

Other significant achievements during 2016/17 included:

- Improvements to our business banking package, which provides members and their financial advisors automated updates of their business financial transactions via accounting software packages such as Xero;

- The launch of a new 'responsive' Horizon website that adapts to the wide range of hand-held devices used by our members and hence a richer user experience;
- A new sales programme was introduced to assist staff in their interaction with members and making members aware of the wide range of services provided by Horizon;
- The relocation of our Moruya branch to a prominent position on the main street; and
- The renovation of our Bermagui branch creating a more functional, open and pleasing environment for our staff and members.

Educating children



We are extremely proud of our financial literacy programme that educates primary school children on key money management concepts. This live performance in-school programme has been introduced into primary schools across the Illawarra and the South Coast region and, over the last 3 years, been delivered in 27 schools and reached over 11,700 students.



Moruya branch

Looking forward

Looking forward to 2017/18 there continues to be a range of projects planned for Horizon, these include:

- The implementation of an over-arching digital strategy;
- A new service and leads programme designed for us to connect and regularly stay in touch with our members ensuring they receive the most benefit from their membership;
- As part of our ongoing programme to keep our branches updated, Bega branch will undergo a major renovation;
- The phasing out of paper transactions slips to be replaced by a more streamlined process for members to access their accounts. This initiative not only supports the environment but continues our focus on cost minimisation; and
- The implementation of in-branch cheque imaging to replace the current system of hard-copy cheques being sent through the banking system for clearance.

Thank you to our members as it is only with your continued loyalty and support that we continue to be successful.

To our executive team and dedicated staff, who continue to serve our members and support Horizon in staying relevant to our members and their communities, thank you.

Thank you to our CEO Jon Stanfield for providing the dedication, leadership and mentoring needed to ensure we are well positioned to meet future industry changes. To my fellow directors, thank you for your commitment to ensure the credit union remains financially strong to service our members both now and in into the future.

Joanne Hinge
Chair



Moruya branch

Directors' Report

Your Directors present their report on the credit union for the financial year ended 30th June 2017.

The Credit Union is a company registered under the Corporations Act 2001.

Information on Directors

The names of the directors in office at any time during or since the end of the year are: -

Name	Qualifications	Experience	Current Responsibilities
Joanne Hinge	MAICD, MAMI	Director – 2009 to Present	Chairman of the Board Chairman of the Corporate Governance Committee
Mark Crowther	B Com, MAMI, MAICD	Director – 2013 to Present	Chairman of the Risk Committee Member of the Audit Committee
Peter Dun	B Bus, MBA, MAMI	Director – 2014 to Present	Member of the Audit Committee Member of the Risk Committee
Jason Hall	ANZIIF (Fellow) CIP, B Bus, CPRM, MAMI, MAICD	Director – 2014 to Present	Member of the Audit Committee Member of the Risk Committee
Michael Gleeson	FCA, GAICD, MAMI	Director – 2013 to Present	Chairman of the Audit Committee Member of the Risk Committee
Maree Kerr	GAICD, MAMI	Director – 2012 to Present	Member of the Corporate Governance Committee Chairman of the Remuneration Committee
Glenda Papac	MAICD, MAMI	Director – 2010 to Present	Member of the Corporate Governance Committee Member of the Remuneration Committee

The name of the Company Secretary in office at the end of the year is: -

Name	Qualifications	Experience
Jon Stanfield	B Ec., ACA, MAMI	Chief Executive Officer

Directors' meeting attendance

Director	Board Meetings		Committee Meetings	
	Held	Attended	Held	Attended
Joanne Hinge	10	10	6	6
Mark Crowther	10	10	10	10
Peter Dun	10	9	10	8
Jason Hall	10	10	10	10
Michael Gleeson	10	10	10	10
Maree Kerr	10	9	6	5
Glenda Papac	10	9	6	5

Directors' Benefits

No Director has received or become entitled to receive during, or since the financial year, a benefit because of a contract made by the credit union, controlled entity, or a related body corporate with a Director, a firm of which a Director is a member or an entity in which a Director has a substantial financial interest, other than that disclosed in Note 32 of the financial report.

Indemnifying Officer or Auditor

Insurance premiums have been paid to insure each of the directors and officers of the credit union, against any costs and expenses incurred by them in defending any legal proceeding arising out of their conduct while acting in their capacity as an officer of the credit union. In accordance with normal commercial practice, disclosure of the premium amount and the nature of the insured liabilities is prohibited by a confidentiality clause in the contract.

No insurance cover has been provided for the benefit of the auditors of the credit union.

Financial Performance Disclosures

Principal Activities

The principal activities of the credit union during the year were the provision of retail financial services to members in the form of taking deposits and giving financial accommodation as prescribed by the constitution.

No significant changes in the nature of these activities occurred during the year.

Operating Results

The net profit of the credit union for the year after providing for income tax was \$1,175,242 [2016 \$1,098,205].

Dividends

No dividends have been paid or declared since the end of the financial year and no dividends have been recommended or provided for by the Directors of the credit union.

Review of Operations

The results of the credit union's operations from its activities of providing financial services to its members did not change significantly from those of the previous year.

Significant Changes In State Of Affairs

There were no significant changes in the state of the affairs of the credit union during the year.

Events occurring after the end of the reporting date

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations, or state of affairs of the credit union in subsequent financial years.

Likely Developments and Results

No other matter, circumstance or likely development in the operations has arisen since the end of the financial year that has significantly affected or may significantly affect: -

- (i) The operations of the credit union;
- (ii) The results of those operations; or
- (iii) The state of affairs of the credit union

in the financial year subsequent to this financial year.

Auditors' Independence

The auditors have provided the following declaration of independence to the Board as prescribed by the Corporations Act 2001 as set out on page 6.

This report is made in accordance with a resolution of the Board of Directors and is signed for and on behalf of the directors by:



Director



Director

Signed and dated this 23rd August 2017

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Auditor's Independence Declaration

To the Directors of Horizon Credit Union Ltd

In accordance with the requirements of section 307C of the Corporations Act 2001, as lead auditor for the audit of Horizon Credit Union Ltd for the year ended 30 June 2017, I declare that, to the best of my knowledge and belief, there have been:

- a no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- b no contraventions of any applicable code of professional conduct in relation to the audit.



GRANT THORNTON AUDIT PTY LTD
Chartered Accountants



A Sheridan
Partner - Audit & Assurance

Sydney, 23 August 2017

Grant Thornton Audit Pty Ltd ACN 130 913 594
a subsidiary or related entity of Grant Thornton Australia Ltd ABN 41 127 556 389

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Independent Auditor's Report

To the members of Horizon Credit Union Ltd

Auditor's Opinion

We have audited the financial report of Horizon Credit Union Ltd (the Company), which comprises the statement of financial position as at 30 June 2017, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration of the Company at the year's end.

In our opinion, the accompanying financial report of Horizon Credit Union Ltd is in accordance with the *Corporations Act 2001*, including:

- a giving a true and fair view of the entity's financial position as at 30 June 2017 and of its performance for the year ended on that date; and
- b complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Company in accordance with the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of the Directors for the Financial Report

The Directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001*. The Directors responsibility also includes such internal control as the Directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

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In preparing the financial report, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: http://www.auasb.gov.au/auditors_responsibilities/ar4.pdf. This description forms part of our auditor's report.



GRANT THORNTON AUDIT PTY LTD Chartered Accountants



A Sheridan
Partner - Audit & Assurance

Sydney, 23 August 2017

Directors' Declaration

In the opinion of the directors of Horizon Credit Union Limited:

- a. the financial statements and notes of Horizon Credit Union Limited are in accordance with the Corporations Act 2001, including
 - i. giving a true and fair view of its financial position as at 30th June 2017 and of its performance for the financial year ended on that date; and
 - ii. complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001; and
- b. there are reasonable grounds to believe that Horizon Credit Union Limited will be able to pay its debts as and when they become due and payable.
- c. The financial statements comply with International Financial Reporting Standards as stated in Note 1.

Signed in accordance with a resolution of the directors:



Director

Dated this 23rd August 2017

Statement of Profit or Loss and Other Comprehensive Income

for the year ended 30 June 2017

	Note	2017 \$	2016 \$
Revenue			
Interest revenue	2a	12,975,028	13,052,455
Interest expense	2c	(4,827,095)	(5,256,649)
Net interest income		8,147,933	7,795,806
Fees, commission and other income	2b	2,942,748	2,920,479
		<u>11,090,681</u>	<u>10,716,285</u>
Non-interest expenses			
Impaired losses on loans receivable from members	2d	8,162	(24,716)
Fee and commission expenses		(774,048)	(705,435)
General administration			
- Employee costs		(4,333,636)	(4,298,654)
- Depreciation and amortisation	2f	(587,078)	(505,945)
- Information technology		(1,018,309)	(1,060,739)
- Office occupancy		(661,247)	(647,522)
- Other administration		(476,454)	(487,242)
Other operating expenses		(1,600,247)	(1,454,843)
Total non-interest expenses		<u>(9,442,857)</u>	<u>(9,185,096)</u>
Profit before Income Tax		1,647,824	1,531,189
Income Tax Expense	3	(472,582)	(432,984)
Profit after Income Tax		1,175,242	1,098,205
Other comprehensive income, net of income tax		-	-
Total comprehensive income for the period		1,175,242	1,098,205

The above statement should be read in conjunction with the attached notes

Statement of Changes in Member Equity

for the year ended 30 June 2017

	Share Redemption Reserve \$	General Reserve for Credit Losses \$	Asset Revaluation Reserve \$	Retained Earnings \$	Total \$
Total at 1 July 2015	144,064	1,073,371	280,259	18,644,242	20,141,936
Net Profit for the year	-	-	-	1,098,205	1,098,205
Transfers to (from) Reserves	1,604	(147,064)	-	145,460	-
Total at 30 June 2016	145,668	926,307	280,259	19,887,907	21,240,141
Net Profit for the year	-	-	-	1,175,242	1,175,242
Transfers to (from) Reserves	1,614	(33,046)	-	31,432	-
Total as at 30 June 2017	147,282	893,261	280,259	21,094,581	22,415,383

The above statement should be read in conjunction with the attached notes

Statement of Financial Position

as at 30 June 2017

	Note	2017 \$	2016 \$
Assets			
Cash and cash equivalents	4	7,629,215	10,366,296
Liquid investments	5	68,723,431	44,420,641
Receivables	6	643,562	564,697
Prepayments		131,497	118,480
Loans to members	7 & 8	256,371,693	248,149,778
Investments	9	549,532	549,532
Property, plant and equipment	10	2,826,126	3,069,613
Intangible assets	11	184,635	197,621
Taxation assets	12	367,783	387,387
TOTAL ASSETS		337,427,474	307,824,045
Liabilities			
Borrowings	13	-	201,150
Deposits from financial institutions	14	-	500,000
Deposits from members	15	312,160,603	282,926,323
Payables	16	2,384,701	2,471,380
Taxation liabilities	17	416,787	435,051
Provisions	18	50,000	50,000
Total Liabilities		315,012,091	286,583,904
Net Assets		22,415,383	21,240,141
Members Equity			
Share redemption reserve	19	147,282	145,668
General reserve for credit losses	20	893,261	926,307
Asset revaluation reserve	21	280,259	280,259
Retained earnings	22	21,094,581	19,887,907
Total Members Equity		22,415,383	21,240,141

The above statement should be read in conjunction with the attached notes

Statement of Cash Flows

for the year ended 30 June 2017

	Note	2017 \$	2016 \$
Operating Activities			
Inflows			
Interest received		12,960,558	13,019,428
Fees and commissions		2,734,447	2,808,383
Dividends Received		77,850	77,850
Other income		57,783	54,206
Outflows			
Interest paid		(4,712,190)	(5,327,569)
Suppliers and employees		(9,147,661)	(8,519,800)
Income taxes (paid)		(442,422)	(413,854)
Net Cash from Revenue Activities		1,528,365	1,698,644
Inflows (outflows) from other operating activities			
(Increase) in Member loans (net movement)		(8,168,039)	(18,667,506)
Increase in Member deposits and shares (net movement)		29,234,280	28,039,794
(Increase) in receivables from financial institutions (net movement)		(24,302,790)	(6,961,016)
Net Cash from Operating Activities	37b	(1,708,184)	4,109,916
Investing Activities			
Inflows			
Proceeds on sale of property, plant and equipment		36,011	44,848
Less: Outflows			
Purchase of intangible assets		(103,237)	(98,548)
Purchase of property, plant and equipment		(260,521)	(465,206)
Net Cash (used in) Investing Activities		(327,747)	(518,906)
Financing Activities			
Inflows			
Increase (decrease) in borrowings (net movement)		(701,150)	133,924
Net Cash from Financing Activities		(701,150)	133,924
Total Net Cash increase/(decrease)		(2,737,081)	3,724,934
Cash at Beginning of Year		10,366,296	6,641,362
Cash at End of Year	37a	7,629,215	10,366,296

The above statement should be read in conjunction with the attached notes

1. Statement of Accounting Policies

The financial report is prepared for Horizon Credit Union Limited as a single entity, for the year ended the 30th June 2017. The report was authorised for issue on 23rd August 2017 in accordance with a resolution of the Board of Directors. The financial report is presented in Australian dollars. The financial report is a general purpose financial report that has been prepared in accordance with the requirements of the *Corporations Act 2001*, Australian Accounting Standards and other authoritative pronouncements of the Australian Accounting Standards Board. Compliance with Australian Accounting Standards ensures compliance with the International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB). Horizon Credit Union Limited is a for-profit entity for the purpose of preparing the financial statements.

a. Basis of measurement

The financial statements have been prepared on an accruals basis, and are based on historical costs, which do not take into account changing money values or current values of non current assets, with the exception of real property and available for sale assets, which are stated at fair values. The accounting policies are consistent with the prior year unless otherwise stated.

b. Classification and subsequent measurement of financial assets and financial liabilities

Financial assets and financial liabilities are recognised when the credit union becomes a party to the contractual provisions of the financial instrument, and are measured initially at fair value adjusted by transaction costs, except for those carried at fair value through profit or loss, which are measured initially at fair value. Subsequent measurement of financial assets and financial liabilities are described below.

Financial assets are derecognised when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and all substantial risks and rewards are transferred. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

Classification and subsequent measurement of financial assets

For the purpose of subsequent measurement, financial assets are classified into the following categories upon initial recognition:

- loans and receivables
- held-to-maturity (HTM) investments
- available-for-sale (AFS) financial assets.

The category determines subsequent measurement and whether any resulting income and expense is recognised in profit or loss or in other comprehensive income.

All financial assets are subject to review for impairment at least at each reporting date to identify whether there is any objective evidence that a financial asset or a group of financial assets is impaired. Different criteria to determine impairment are applied for each category of financial assets, which are described below.

All income and expenses relating to financial assets that are recognised in profit or loss are presented within interest revenue and interest expenses except for impairment of loans and receivables which is presented within other expenses.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are measured at amortised cost using the effective interest method, less provision for impairment. The credit union's liquid investments: term deposits and most other receivables, fall into this category of financial instruments.

Individually significant receivables are considered for impairment when they are past due or when other objective evidence is received that a specific counterparty will default. Receivables that are not considered to be individually impaired are reviewed for impairment and are determined by reference to the industry and region of a counterparty and other shared credit risk characteristics.

HTM investments

HTM investments are non-derivative financial assets with fixed or determinable payments and fixed maturity other than loans and receivables. Investments are classified as HTM if the credit union has the intention and ability to hold them until maturity. The credit union currently holds Negotiable Certificates of Deposit (NCD) and Floating Rate Notes in this category. If more than an insignificant portion of these assets are sold or redeemed early then the asset class will be reclassified as available-for-sale financial assets.

HTM investments are measured subsequently at amortised cost using the effective interest method. If there is objective evidence that the investment is impaired, determined by reference to external credit rates, the financial asset is measured at the present value of estimated future cash flows. Any changes to the carrying amount of the investment, including impairment losses, are recognised in profit or loss.

1. Statement of Accounting Policies (Continued)

b. Classification and subsequent measurement of financial assets and financial liabilities (continued)

Available-for-sale (AFS) financial assets

AFS financial assets are non-derivative financial assets that are either designated to this category or do not qualify for inclusion in any of the other categories of financial assets. The credit union's AFS financial asset is the equity investment in Cuscal Limited, which is included in this category.

The equity investment in Cuscal Limited is measured at cost as its fair value cannot currently be estimated reliably. Impairment charges are recognised in profit or loss.

Classification and subsequent measurement of financial liabilities

The credit union's financial liabilities include borrowings, trade and other payables.

Financial liabilities are measured subsequently at amortised cost using the effective interest method.

c. Loans to members

(i) **Basis of recognition**

All loans are initially recognised at fair value, net of loan origination fees and inclusive of transaction costs incurred. Loans are subsequently measured at amortised cost. Any difference between the proceeds and the redemption amount is recognised in the statement of profit or loss and other comprehensive income over the period of the loan using the effective interest method.

Loans to members are reported at their recoverable amount representing the aggregate amount of principal and unpaid interest owing to the credit union at balance date, less any allowance or provision against debts considered doubtful. A loan is classified as impaired where recovery of the debt is considered unlikely as determined by the Board of Directors.

(ii) **Interest earned**

Term loans - The loan interest is calculated on the basis of the daily balance outstanding and is charged in arrears to a member's account on the last day of each month.

Overdraft - The loan interest is calculated initially on the basis of the daily balance outstanding and is charged in arrears to a member's account on the last day of each month.

Credit cards – the interest is calculated initially on the basis of the daily balance outstanding and is charged in arrears to a members account on the 28th day of each month, on cash advances and unpaid purchases at the payment due date. Purchases are granted up to 55 days interest free until the due date for payment which is the 21st day of the following month.

Non-accrual loan interest – while still legally recoverable, interest is not brought to account as income when the credit union is informed that the member has deceased, or where a loan is impaired.

(iii) **Loan origination fees and discounts**

Loan establishment fees and discounts are initially deferred as part of the loan balance, and are brought to account as income over the expected life of the loan as interest revenue.

(iv) **Transaction costs**

Transaction costs are expenses which are direct and incremental to the establishment of the loan. These costs are initially deferred as part of the loan balance, and are brought to account as a reduction to income over the expected life of the loan, and included as part of interest revenue.

(v) **Fees on loans**

The fees charged on loans after origination of the loan are recognised as income when the service is provided or costs are incurred, with the exception of fixed rate loan renegotiation fees. Fees charged to members who break their fixed rate loan contract and continue to hold the loan with either a variable interest rate or renegotiated fixed rate, are recognised over the remainder of the fixed rate period.

1. Statement of Accounting Policies (Continued)

d. Loan impairment

(i) Specific and collective provision for impairment

A provision for losses for impaired loans is recognised when there is objective evidence that the impairment of a loan has occurred. Estimated impairment losses are calculated on an individual basis. The amount provided is determined by management and the Board to recognise the probability of loan amounts not being collected in accordance with the terms of the loan agreement. The critical assumptions in the calculation are as set out in Note 8g. Note 23C details the credit risk management approach for loans.

APRA Prudential Standards require a minimum provision to be maintained, based on specific percentages on the loan balance which are contingent upon the length of time the repayments are in arrears. This approach is used to assess the collective provisions for impairment.

An assessment is made at each statement of financial position date to determine whether there is objective evidence that a specific financial asset or a group of financial assets is impaired. Evidence of impairment may include indications that the borrower has defaulted, is experiencing significant financial difficulty, or where the debt has been restructured to reduce the burden to the borrower.

(ii) Reserve for credit losses

In addition to the above specific provision, the Board has recognised the need to make an allocation from retained earnings to ensure there is adequate protection for members against the prospect that some members will experience loan repayment difficulties in the future. The reserve is based on estimation of potential risk in the loan portfolio based upon:

- The level of security taken as collateral; and
- The level of bad debts written off in previous years.

(iii) Renegotiated loans

Loans which are subject to renegotiated terms which would have otherwise been impaired do not have the repayment arrears diminished and interest continues to accrue to income. Each renegotiated loan is retained at the full arrears position until the normal repayments are reinstated and brought up to date and maintained for a period of 6 months.

e. Bad debts written off

Bad debts are written off from time to time as determined by management or the Board of Directors when it is reasonable to expect that the recovery of the debt is unlikely. Bad debts are written off against the provision for impairment if a provision for impairment had previously been recognised. If no provision had been recognised, the write offs are recognised as expenses in the statement of profit or loss and other comprehensive income.

f. Property, plant and equipment

Land and buildings are measured at cost or deemed cost (being fair value as at 1st July 2005), less accumulated depreciation.

Property plant and equipment, with the exception of freehold land, is depreciated on a straight-line basis so as to write off the net cost of each asset over its expected useful life to the credit union. Estimated useful lives are as follows:

- Buildings – 16 to 40 years.
- Leasehold Improvements – 8 to 10 years.
- Plant and Equipment – 3 to 7 years.
- Assets less than \$300 are not capitalised.

g. Receivables from other financial institutions

Term deposits, Floating Rate Notes and Negotiable Certificates of Deposit with other financial institutions are unsecured and have a carrying amount equal to their principal amount. Interest is paid on the daily balance at maturity or on an annual basis if invested longer than 12 months. All deposits are in Australian currency.

The accrual for interest receivable is calculated on a proportional basis of the expired period of the term of the investment. Interest receivable is included in the amount of receivables in the statement of financial position.

1. Statement of Accounting Policies (Continued)

h. Equity investment and other securities

Investments in shares are classified as available-for-sale financial assets where they do not qualify for classification as loans and receivables, or investments held for trading.

Investments in shares that do not have a ready market and are not capable of being reliably valued are recorded at the lower of cost or recoverable amount.

All investments are in Australia currency.

i. Member deposits

(i) Basis for measurement

Member savings and term investments are quoted at the aggregate amount payable to depositors as at 30th June 2017.

(ii) Interest payable

Interest on savings is calculated on the daily balance and posted to the accounts periodically, or on maturity of the term deposit. Interest on savings is brought to account on an accrual basis in accordance with the interest rate terms and conditions of each savings and term deposit account as varied from time to time. The amount of the accrual is shown as part of amounts payable.

j. Borrowings

All borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the statement of profit or loss and other comprehensive income over the period of the loans and borrowings using the effective interest method.

k. Provision for employee benefits

Provision is made for the credit union's liability for employee benefits arising from services rendered by employees to balance date.

Short-term employee benefits are current liabilities included in employee benefits, measured at the undiscounted amount that the credit union expects to pay as a result of the unused entitlement. Annual leave is included in 'other long-term benefit' and discounted when calculating the leave liability as the credit union does not expect all annual leave for all employees to be used wholly within 12 months of the end of the reporting period. Annual leave liability is still presented as a current liability for presentation purposes under AASB 101 *Presentation of Financial Statements*.

Provision is made for the credit union's liability for employee benefits arising from services rendered by employees to the reporting date. Employee benefits expected to be settled within one year, have been measured at their nominal amount.

Provision for long service leave is determined on a pro-rata basis from commencement of employment measured at the present value of the estimates future cash outflows discounted using corporate bond rates.

Annual leave is accrued in respect of all employees on a pro-rata entitlement for a part year of service and leave entitlement due but not taken at reporting date.

Contributions are made by the credit union to an employee's superannuation fund and are charged as expenses when incurred.

l. Leasehold on premises

Leases where the lessor retains substantially all the risks and rewards of ownership of the net asset are classified as operating leases. Payments made under operating leases (net of incentives received from the lessor) are charged to the statement of profit or loss and other comprehensive income on a straight-line basis over the period of the lease.

Where operating leases are not expected to continue for the foreseeable future, a provision has been raised for the estimate of make good costs on these operating leases, however a provision has not been recognised, based on the immaterial nature of these expenses where the intention of the credit union is to maintain branches or ATMs at the current locations for the foreseeable future.

1. Statement of Accounting Policies (Continued)

m. Income tax

The income tax expense shown in the statement of profit or loss and other comprehensive income is based on the operating profit before income tax adjusted for any non tax deductible, or non-assessable items between accounting profit and taxable income. Deferred tax assets and liabilities are recognised using the statement of financial position liability method in respect of temporary differences arising between the tax bases of assets or liabilities and their carrying amounts in the financial statements. Current and deferred tax balances relating to amounts recognised directly in equity are also recognised directly in equity.

Deferred tax assets and liabilities are recognised for all temporary differences between carrying amounts of assets and liabilities for financial reporting purposes and their respective tax bases at the rate of income tax applicable to the period in which the benefit will be received or the liability will become payable. These differences are presently assessed at 30%.

Deferred tax assets are only brought to account if it is probable that future taxable amounts will be available to utilise those temporary differences. The recognition of these benefits is based on the assumption that no adverse change will occur in income tax legislation; and the anticipation that the credit union will derive sufficient future assessable income and comply with the conditions of deductibility imposed by the law to permit a future income tax benefit to be obtained.

n. Intangible assets

Items of computer software that are not integral to the computer hardware owned by the credit union are classified as intangible assets.

Computer software held as intangible assets is amortised over the expected useful life of the software. These lives range from 3 to 5 years.

o. Goods and services tax

As a financial institution the credit union is input taxed on all income except income from commissions and some fees. An input taxed supply is not subject to goods and services tax (GST) collection, and similarly the GST paid on purchases cannot be recovered. As some income is charged GST, the GST on purchases is generally recovered on a proportionate basis. In addition certain prescribed purchases are subject to Reduced Input Tax Credits, of which 75% of the GST paid is recoverable.

Revenue, expenses and assets are recognised net of the amount of GST, except where the amount of the GST incurred is not recoverable from the Australian Tax Office (ATO). In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables are stated with the amount of GST included where applicable GST is collected. The net amount of GST recoverable from, or payable to the ATO is included as an asset or liability in the statement of financial position.

Cashflows are included in the statement of cashflows on a gross basis. The GST components of cash flows arising from investing and financing activities, which are recoverable from, or payable to the Australian Taxation Office, are classified as operating cashflows.

p. Cash and cash equivalents

Cash comprises cash on hand and demand deposits.

Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value.

q. Impairment of assets

At each reporting date the credit union assesses whether there is any indication that individual assets are impaired. Where impairment indicators exist, the recoverable amount is determined and impairment losses are recognised in the statement of profit or loss and other comprehensive income where the asset's carrying value exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purpose of assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where it is not possible to estimate recoverable amount for an individual asset, recoverable amount is determined for the cash-generating unit to which the asset belongs.

r. Accounting estimates and judgements

Management have made judgements when applying the credit union's accounting policy with respect to the classification of assets as available for sale.

The detail of the critical accounting estimates and assumptions are set out in Note 8 for the impairment provisions for loans.

1. Statement of Accounting Policies (Continued)

s. New standards applicable for the current year

There were no new or revised accounting standards applicable for financial years commencing from 1st July 2016 that had any significant impact on the financial statements of the credit union.

t. New or emerging standards not yet mandatory

Certain new accounting standards and interpretations have been published that are not mandatory for the 30th June 2017 reporting period. The credit union's assessment of the impact of these new standards and interpretations is set out below. Changes that are not likely to impact the financial report of the credit union have not been reported.

AASB 9 Financial Instruments (Issued December 2014)

Nature of change

The new standard replaces AASB 139 and supersedes AASB 9 versions previously issued in December 2009 and December 2010. It amends the requirements for classification and measurement of financial assets.

AASB 9 requirements regarding hedge accounting represent a substantial overhaul of hedge accounting that enable entities to better reflect their risk management activities in the financial statements.

Furthermore, AASB 9 introduces a new impairment model based on expected credit losses. Recognition of credit losses are to no longer be dependent on the Credit Union first identifying a credit loss event. The Credit Union will consider a broader range of information when assessing credit risk and measuring expected credit losses including past experience of historical losses for similar financial instruments.

Application date

Periods beginning on or after 1st January 2018.

Impact on initial application

The credit union has carried out a preliminary assessment of the impact of the new standard. The classification and measurement of financial assets is expected to remain largely unchanged with Held to Maturity (HTM) investments to be reclassified to amortised cost and Fair Value of Other Comprehensive Income (FVOCI) categories and the Available For Sale (AFS) investments reclassified as FVOCI.

The new loss impairment model will require more timely recognition of expected credit losses. The overall impact of applying AASB 9 has not yet been determined by the credit union. Adjustments during the transition process will be recognised either in opening retained earnings or the general reserve for credit losses.

AASB 15 Revenue from Contracts with Customers

Nature of change

Revenue from financial instruments is not covered by this new standard, but AASB 15 establishes a new revenue recognition model for other types of revenue. AASB 15 is based on the principle that revenue is recognised when control of a good or service transfers to a customer. The standard replaces AASB 118 Revenue, AASB 111 Construction Contracts and related revenue interpretations.

Application date

Periods beginning on or after 1st January 2018.

Impact on initial application

Based upon a preliminary assessment, the Standard is not expected to have a material impact upon the transactions and balances recognised when it is first adopted as most of the credit union's revenue arises from the provision of financial services which are governed by AASB 9 Financial Instruments. Few revenue transactions of the credit union are impacted by the new standard.

AASB 16 Leases replaces AASB 117

Nature of change

AASB 16 replaces AASB 117 Leases and some lease-related interpretations, and;

- requires all leases to be accounted for 'on-balance sheet' by lessees, other than short-term and low value asset leases;
- provides new guidance on the application of the definition of lease and on sale and lease back accounting;
- requires new and different disclosures about leases.

Application date

Periods beginning on or after 1st January 2019.

1. Statement of Accounting Policies (Continued)

Impact on initial application

The credit union is yet to undertake a detailed assessment of the impact of AASB 16. However, based on a preliminary assessment, the Standard is not expected to have a material impact on the transactions and balances recognised in the financial statements when it is first adopted for the year ending 30th June 2020. Although the credit union owns its head office, all other branches are leased and will be impacted by this change.

AASB 2016-1 Amendments to Australian Accounting Standards- Disclosure Initiative: Amendments to AASB 112

Nature of change

AASB 2016-1 amends AASB 112 Income Taxes to clarify how to account for deferred tax assets related to debt instruments measured at fair value, particularly where changes in the market interest rate decrease the fair value of a debt instrument below cost.

Application date

1 January 2017.

Impact on initial application

When these amendments are first adopted for the year ending 30 June 2018 there will be no material impact on the financial statements.

AASB 2016-2 Amendments to Australian Accounting Standards – Disclosure Initiative: Amendments to AASB 107.

Nature of change

AASB 2016-2 amends AASB 107 Statement of Cash Flows to require entities preparing financial statements in accordance with Tier 1 reporting requirements to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes.

Application date

1 January 2017.

Impact on initial application

When these amendments are first adopted for the year ending 30 June 2018 there will be no material impact on the financial statements.

2. Statement of Profit or Loss and Other Comprehensive Income	2017 \$	2016 \$
a. Analysis of interest revenue		
Interest revenue on assets carried at amortised cost		
Cash – deposits at call	72,504	110,816
Receivables from financial institutions	1,354,418	1,196,404
Loans to members	11,548,106	11,745,235
	<u>12,975,028</u>	<u>13,052,455</u>
b. Non-interest revenue		
Fee and commission revenue		
- Loan fee income – other than loan origination fees	653,121	583,691
- Transaction fee income	568,317	570,642
- ATM income	824,987	889,144
- Insurance commissions	358,555	360,775
- Other commissions	393,862	369,991
Total Fee and commission revenue	<u>2,798,842</u>	<u>2,774,243</u>
Other Income		
Dividends received	77,850	77,850
Bad debts recovered	2,760	10,077
Gain on disposal of assets		
- Property, plant and equipment	8,273	14,180
Miscellaneous revenue	55,023	44,129
	<u>2,942,748</u>	<u>2,920,479</u>
c. Interest expense		
Interest expense on liabilities carried at amortised cost		
Short term borrowings	8,105	9,117
Deposits from financial institutions	810	2,918
Deposits from members	4,818,180	5,244,614
	<u>4,827,095</u>	<u>5,256,649</u>
d. Impairment losses on loans and advances		
(Decrease) / increase in provision for impairment	(8,162)	24,716
	<u>(8,162)</u>	<u>24,716</u>
e. Individually significant items of expenditure (detail)		
There are no items of expense shown as part of Administration expenses that are considered to be significant to the understanding of the financial performance.		
f. Other prescribed expense disclosures		
Auditors remuneration (excluding GST)		
Grant Thornton		
- External audit fees	46,390	45,760
- Other services – compliance	2,165	2,080
- Other services – taxation	5,681	5,681
	<u>54,236</u>	<u>53,521</u>
Depreciation of		
- Buildings	20,895	20,893
- Plant and equipment	349,904	338,499
- Leasehold improvements	126,635	64,761
Amortisation of intangibles	89,644	81,792
Property leases	557,736	544,902
Net movement in provisions for:		
- Employee entitlements	(7,404)	(33,186)
- Visa fraud	-	(4,737)
- Leased premises make good	-	50,000

3. Income Tax Expense	2017	2016
	\$	\$
a. The income tax expense comprises amounts set aside as:		
Current tax expense	437,980	435,311
Deferred tax	34,602	2,057
Adjustments from previous years	-	(4,384)
Total income tax expense in the statement of profit or loss and other comprehensive income	<u>472,582</u>	<u>432,984</u>
b. The prima facie tax payable on profit is reconciled to the income tax expense in the accounts as follows:		
Profit	<u>1,647,824</u>	<u>1,531,189</u>
Prima facie tax payable on profit before income tax at 30%	494,348	459,357
Add tax effect of expenses not deductible		
- Other non-deductible expenses	1,589	1,366
- Dividend imputation adjustment	10,009	10,009
- Under provision in previous years	-	(4,384)
Subtotal	<u>505,946</u>	<u>466,348</u>
Less		
- Imputation credits	(33,364)	(33,364)
Income tax expense attributable to current year profit	<u>472,582</u>	<u>432,984</u>
b. Franking Credits		
Franking credits held by the credit union after adjusting for franking credits that will arise from the payment of income tax payable as at the end of the financial year is:	<u>6,725,401</u>	<u>6,254,057</u>
4. Cash and Cash Equivalents		
Cash on hand and at bank	4,629,215	4,366,296
Deposits at call	<u>3,000,000</u>	<u>6,000,000</u>
	<u>7,629,215</u>	<u>10,366,296</u>
5. Liquid Investments		
a. Investments at amortised cost		
Held to maturity		
Negotiable certificates of deposit	10,443,431	12,420,641
Floating rate notes	24,000,000	22,000,000
Receivables		
Term deposits	<u>34,280,000</u>	<u>10,000,000</u>
	<u>68,723,431</u>	<u>44,420,641</u>
b. Dissection of receivables		
Deposits with banks	18,000,000	8,000,000
Deposits with credit unions	10,000,000	2,000,000
Deposits with industry bodies – Cuscal (refer note 33a)	<u>6,280,000</u>	<u>-</u>
	<u>34,280,000</u>	<u>10,000,000</u>
6. Receivables		
Interest receivable on deposits with other financial institutions	226,018	211,548
Sundry debtors and settlement accounts	<u>417,544</u>	<u>353,149</u>
	<u>643,562</u>	<u>564,697</u>

7. Loans and Advances

	Note	2017 \$	2016 \$
a. Amount due comprises:			
Overdrafts and revolving credit		7,488,868	5,788,495
Term loans		248,874,782	242,407,116
		<u>256,363,650</u>	<u>248,195,611</u>
Unamortised loan origination fees		22,964	(6,653)
		<u>256,386,614</u>	<u>248,188,958</u>
Unamortised fixed rate loan renegotiation fees		(6,005)	(2,612)
Provision for impaired loans	8	(8,916)	(36,568)
		<u>256,371,693</u>	<u>248,149,778</u>
b. Credit quality - Security held against loans			
Secured by mortgage		241,894,112	233,989,173
Partly secured by goods mortgage		8,744,259	9,106,673
Wholly unsecured and secured by commercial property		5,725,279	5,099,765
		<u>256,363,650</u>	<u>248,195,611</u>
It is not practical to value all collateral as at the balance date due to the variety of assets and conditions. A breakdown of the quality of the residential mortgage security on a portfolio basis as follows:			
Security held as mortgage against real estate is on the basis of:			
- LVR of less than 80%		208,443,484	200,166,145
- LVR of more than 80% but mortgage insured		25,840,596	27,895,607
- LVR of more than 80% and not mortgage insured		7,610,032	5,927,421
Total		<u>241,894,112</u>	<u>233,989,173</u>
<i>(LVR – Loan to valuation ratio)</i>			
Where the loan value is less than 80% there is a 20% margin to cover the costs of any sale, or potential value reduction.			
c. Concentration of Loans			
(i) Individual loans which exceed 10% of member funds in aggregate		-	-
(ii) Loans to members are concentrated in the following areas:			
- Illawarra		117,352,153	112,913,014
- Shoalhaven		53,026,038	57,231,328
- Bega Valley		75,462,140	68,480,202
- Other		10,523,319	9,571,067
		<u>256,363,650</u>	<u>248,195,611</u>
(iii) Loans by Customer type were			
Loans to Natural Persons			
Residential loans and facilities		236,996,444	229,675,723
Personal loans and facilities		11,642,702	11,777,437
Business loans and facilities		7,724,504	6,742,451
		<u>256,363,650</u>	<u>248,195,611</u>

8. Provision on Impaired Loans

a. Total provision comprises			
Collective provisions		8,916	23,916
Individual specific provisions		-	12,652
		<u>8,916</u>	<u>36,568</u>
b. Movement in provision for impairment			
Balance at the beginning of year		36,568	23,692
Add (deduct):			
Transfers from (to) the statement of profit or loss and other comprehensive income		(8,162)	24,716
Bad debts written off provision		(19,490)	(11,840)
Balance at end of year		<u>8,916</u>	<u>36,568</u>

Details of credit risk management are set out in Note 23.

8. Provision on Impaired Loans (Continued)

	2017 \$	2016 \$
c. Impaired loans written off:		
Amounts written off against the provision for impaired loans	19,490	11,840
Total Bad Debts	<u>19,490</u>	<u>11,840</u>
Bad debts recovered in the period	2,760	10,077
	<u>2,760</u>	<u>10,077</u>

d. Analysis of loans that are impaired or potentially impaired by class

In the note below:

- Carrying value is the amount shown on the statement of financial position
- Value of impaired loans is the 'on statement of financial position' loan balances that are past due by 90 days or more
- Provision for impairment is the amount of the impairment provision allocated to the class of impaired loans

	2017			2016		
	Carrying Value \$	Value of Impaired loans \$	Provision for impairment \$	Carrying Value \$	Value of Impaired loans \$	Provision for impairment \$
Loans to members						
Households	232,926,212	4,698	4,688	226,207,404	6,774	6,774
Personal	9,496,105	3,497	2,848	9,850,615	24,832	22,585
Overdrafts	6,216,829	5,278	1,374	5,395,141	15,084	7,209
Total to natural persons	<u>248,639,146</u>	<u>13,473</u>	<u>8,910</u>	<u>241,453,160</u>	<u>46,690</u>	<u>36,568</u>
Corporate borrowers	7,724,504	8	6	6,742,451	-	-
Total	<u>256,363,650</u>	<u>13,481</u>	<u>8,916</u>	<u>248,195,611</u>	<u>46,690</u>	<u>36,568</u>

It is not practicable to determine the fair value of all collateral as at the balance date due to the variety of assets and conditions.

e. Analysis of loans that are impaired or potentially impaired based on age of repayments outstanding

	2017		2016	
	Carrying Value \$	Provision \$	Carrying Value \$	Provision \$
Non impaired up to 30 days	103,927	-	45,834	-
30 to 90 days in arrears	15,327	-	720,250	-
90 to 180 days in arrears	470,467	756	418,385	23,684
180 to 270 days in arrears	3,497	2,098	337	202
270 to 365 days in arrears	-	-	1,475	1,180
Over 365 days in arrears	4,688	4,688	58,646	6,774
Overlimit facilities over 14 days	3,406	1,374	7,443	4,728
Total	<u>601,312</u>	<u>8,916</u>	<u>1,252,370</u>	<u>36,568</u>

Impaired loans may or may not be secured against residential property, bill of sale over motor vehicles or other assets of varying value. It is not practicable to determine the fair value of all collateral as at the balance date due to the variety of assets and conditions.

8. Provision on Impaired Loans (Continued)

f. Loans with repayments past due but not regarded as impaired

There are loans with a value of \$587,831 past due which are not considered to be impaired.

	1 – 3	3 – 6	6 – 12	> 1 yr	Total
	mths	mths	mths		
2017	\$	\$	\$	\$	\$
Mortgage secured	-	468,577	-	-	468,577
Personal loans	11,266	-	-	-	11,266
Credit Cards	105,068	-	-	-	105,068
Overdrafts	2,920	-	-	-	2,920
Total	119,254	468,577	-	-	587,831
2016					
Mortgage secured	633,334	390,805	-	51,872	1,076,011
Personal loans	67,805	-	-	-	67,805
Credit Cards	54,330	-	-	-	54,330
Overdrafts	10,615	-	-	-	10,615
Total	766,084	390,805	-	51,872	1,208,761

g. Key assumptions in determining the provision for impairment

In the course of the preparation of the annual report the credit union has determined the likely impairment loss on loans which have not maintained the loan repayments in accordance with the loan contract, or where there is other evidence of potential impairment such as industrial restructuring, job losses or economic circumstances. In identifying the impairment likely from these events the credit union is required to estimate the potential impairment using the length of time the loan is in arrears and the historical losses arising in past years. Given the relatively small number of impaired loans, the circumstances may vary for each loan over time resulting in higher or lower impairment losses. An estimate is based on the period of impairment.

Period of impairment	% of balance
Up to 90 days	0
91 days to 181 days	40
182 days to 270 days	60
271 days to 365 days	80
Over 365 days	100

9. Investments

	2017	2016
	\$	\$
Available for Sale Investments		
Shares in Cuscal	549,532	549,532
	<u>549,532</u>	<u>549,532</u>

Shares in Cuscal

The shareholding in Cuscal is measured at its cost value in the Statement of Financial Position. This company supplies banking related services to financial institutions. The shares are able to be traded but within a market limited to other mutual ADI's.

Management have used the unobservable inputs to assess the fair value of the shares. The financial reports of Cuscal record net tangible asset backing of these shares exceeding their cost value. Based on the net assets of Cuscal, any fair value determination on these shares is likely to be greater than their cost value, but due to the absence of a ready market, a market value is not able to be determined readily. The net dividend return was 8.5 cents. The equity investment in Cuscal Limited is measured at cost of \$0.60 per share as its fair value cannot currently be estimated reliably.

The credit union is not intending to dispose of these shares.

10. Property, Plant and Equipment

	2017 \$	2016 \$
Fixed Assets		
Land – at deemed cost	600,000	600,000
Subsequent additions – at cost	589,612	589,612
	<u>1,189,612</u>	<u>1,189,612</u>
Buildings – at deemed cost	700,000	700,000
Subsequent additions – at cost	81,369	81,369
Less: Provision for depreciation	(225,670)	(204,775)
	<u>1,745,311</u>	<u>1,766,206</u>
Plant and equipment - at cost	3,256,203	3,241,873
Less: Provision for depreciation	(2,267,058)	(2,156,771)
	<u>989,145</u>	<u>1,085,102</u>
Capitalised Leasehold Improvements at cost	597,009	597,009
Less: Provision for amortisation	(505,339)	(378,704)
	<u>91,670</u>	<u>218,305</u>
	<u>2,826,126</u>	<u>3,069,613</u>

Movement in the assets balances during the year were:

	2017				2016			
	Property \$	Plant & equipment \$	Leasehold Improvements \$	Total \$	Property \$	Plant & equipment \$	Leasehold Improvements \$	Total \$
Opening balance	1,766,206	1,085,102	218,305	3,069,613	1,758,597	1,020,375	283,066	3,062,038
Purchases in the year	-	260,521	-	260,521	31,759	433,447	-	465,206
Less								
Disposal of assets	-	(6,574)	-	(6,574)	(3,257)	(30,221)	-	(33,478)
Depreciation charge	(20,895)	(349,904)	(126,635)	(497,434)	(20,893)	(338,499)	(64,761)	(424,153)
Balance at the end of the year	<u>1,745,311</u>	<u>989,145</u>	<u>91,670</u>	<u>2,826,126</u>	<u>1,766,206</u>	<u>1,085,102</u>	<u>218,305</u>	<u>3,069,613</u>

11. Intangible Assets

	2017 \$	2016 \$
Computer Software	898,377	821,720
Less: Provision for amortisation	(713,742)	(624,099)
	<u>184,635</u>	<u>197,621</u>
Movement in the assets balances during the year were:		
Opening balance	197,621	180,865
Purchases	103,237	98,548
Less:		
Disposal of assets	(26,579)	-
Amortisation charge	(89,644)	(81,792)
Balance at the end of the year	<u>184,635</u>	<u>197,621</u>

12. Taxation Assets

	2017	2016
Accrual for GST receivable	55,017	45,108
Deferred Tax Asset	312,766	342,279
	<u>367,783</u>	<u>387,387</u>

12. Taxation Assets (Continued)	2017 \$	2016 \$
Deferred tax asset comprises:		
Accrued expenses not deductible until incurred	42,732	62,441
Provisions for impairment on loans	2,675	10,970
Provisions for employee benefits	200,934	203,155
Provisions for other	16,911	16,911
Depreciation on fixed assets	49,514	46,022
Effective interest rate	-	2,780
	<u>312,766</u>	<u>342,279</u>
13. Borrowings		
Cuscal Limited	-	201,150
	<u>-</u>	<u>201,150</u>
14. Deposits from Financial Institutions		
Other credit unions	-	500,000
	<u>-</u>	<u>500,000</u>
15. Deposits from Members		
Member Deposits		
- at call	205,907,793	188,084,790
- term	106,223,438	94,812,633
Total deposits	<u>312,131,231</u>	<u>282,897,423</u>
Member withdrawable shares	29,372	28,900
	<u>312,160,603</u>	<u>282,926,323</u>
Concentration of Member Deposits		
Member deposits at balance date are concentrated in the following areas:		
- Illawarra	119,971,511	108,607,420
- Shoalhaven	85,166,022	75,358,397
- Bega Valley	97,607,358	91,243,385
- Other	9,415,712	7,717,121
	<u>312,160,603</u>	<u>282,926,323</u>
16. Payables		
Creditors and accruals	772,636	963,423
Employee entitlements	676,149	683,553
Interest payable on deposits	935,916	824,404
	<u>2,384,701</u>	<u>2,471,380</u>
17. Taxation Liabilities		
Current income tax liability	166,440	170,881
Deferred tax liability	138,073	132,985
Accrual for GST payable	40,430	36,664
Accrual for other tax liabilities	71,844	94,521
	<u>416,787</u>	<u>435,051</u>
Current income tax liability comprises:		
Balance – previous year	170,881	153,809
Less: paid	(170,881)	(149,425)
Over / under statement in prior year	-	4,384
Liability for income tax in current year	437,980	435,311
Less: Instalments paid in current year	(271,540)	(264,430)
	<u>166,440</u>	<u>170,881</u>
Deferred tax liability comprises:		
Tax on revalued property held in equity	132,985	132,985
Effective interest rate	5,088	-
	<u>138,073</u>	<u>132,985</u>

18. Provisions	2017	2016
	\$	\$
Lease premises make good		
Balance at the beginning of the year	50,000	-
Liability increase in current year	-	50,000
Balance at the end of the year	<u>50,000</u>	<u>50,000</u>
Card fraud		
Balance at the beginning of the year	-	4,737
Liability (decrease)/increase in current year	-	(4,737)
Balance at the end of the year	<u>-</u>	<u>-</u>

19. Share Redemption Reserve

Balance at the beginning of the year	145,668	144,064
Transfer from retained earnings on share redemptions	1,614	1,604
Balance at the end of year	<u>147,282</u>	<u>145,668</u>

This reserve represents the amount of redeemable Preference Shares redeemed by the credit union since 1st July 1999. The Law requires that the redemption of the shares be made out of profits.

20. General Reserve for Credit Losses

Balance at the beginning of the year	926,307	1,073,371
Transfer from (to) retained earnings	(33,046)	(147,064)
Balance at the end of year	<u>893,261</u>	<u>926,307</u>

This reserve records an amounts previously set aside as a general provision and is maintained to comply with the Prudential Standards set down by APRA.

21. Asset Revaluation Reserve

Asset revaluation reserve	<u>280,259</u>	<u>280,259</u>
	280,259	280,259

This reserve accounts for the unrealised gains on assets due to revaluation.

22. Retained Earnings

Retained Profits at the beginning of the financial year	19,887,907	18,644,242
Add: operating profit for the year	1,175,242	1,098,205
Add: transfer from capital surplus reserve	-	-
Add/(Less): transfer of reserves to reserve for credit losses	33,046	147,064
Less: transfer of reserves to capital account on redemption of shares	(1,614)	(1,604)
Retained Profits at the end of the Financial Year	<u>21,094,581</u>	<u>19,887,907</u>

23. Financial Risk Management Objectives and Policies

Introduction

The Board has endorsed a policy of compliance and risk management to suit the risk profile of the credit union.

The credit union's risk management focuses on the major areas of market risk, credit risk and operational risk. Authority flows from the Board of Directors to the Risk Committee which is integral to the management of risk. The following diagram gives an overview of the structure.



The diagram shows the risk management structure. The main elements of risk governance are as follows:

Board: This is the primary governing body. It approves the level of risk which the credit union is exposed to and the framework for reporting and mitigating those risks.

Risk Committee: This is a key body in the control of risk. It is comprised of four directors with the Chief Risk Officer, Chief Executive Officer and other members of the Senior Management Team attending meetings as required. The committee does not form a view on the acceptability of risks but instead reviews risks and controls that are used to mitigate those risks. This includes the identification, assessment and reporting of risks. Regular monitoring is carried out by quarterly review of operational reports and control assignments to confirm whether risks are within the parameters outlined by the Board.

The committee carries out a regular review of all operational areas to ensure that operational risks are being properly controlled and reported. It also ensures that contingency plans are in place to achieve business continuity in the event of serious disruptions to business operations.

The committee monitors compliance with the framework laid out in the policy and reports in turn to the Board, where actual exposures to risks are measured against prescribed limits on a monthly basis.

Audit Committee: Its key role is risk management in the assessment of the controls that are in place to mitigate risks. The committee considers and confirms that the significant risks and controls are to be assessed within the internal audit plan. The committee receives the internal audit reports on assessment and compliance with the controls, and provides feedback to the risk committee for their consideration.

Asset & Liability Committee (ALCO): This committee meets monthly and has responsibility for managing interest rate risk exposures and ensuring that the treasury and finance functions adhere to exposure limits as outlined in the policies. The committee has the ability to make changes to fixed loan and term deposit rates, and to propose changes to variable loan and variable deposit interest rate changes to the Board. The scrutiny of market risk reports is intended to prevent any exposure breaches prior to review by the Board.

Chief Risk Officer: This person has responsibility for both liaising with the operational function to ensure timely production of information for the risk committee and ensuring that instructions passed down from the Board via the Risk Committee are implemented.

Key risk management policies encompassed in the overall risk management framework include:

- Market Risk
- Liquidity Management
- Credit Risk
- Operational Risk

The credit union has undertaken the following strategies to minimise the risks arising from financial instruments.

23. Financial Risk Management Objectives and Policies (Continued)

A. Market Risk

The objective of the credit union's market risk management is to manage and control market risk exposures in order to optimise risk and return.

Market risk is the risk that changes in interest rates, foreign exchange rates or other prices and volatilities will have an adverse effect on the credit union's financial condition or results. The credit union is not exposed to currency risk, and other significant price risk. The credit union does not trade in the financial instruments it holds on its books. The credit union is exposed only to interest rate risk arising from changes in market interest rates.

The management of market risk is the responsibility of the ALCO Committee, which reports directly to the Board.

Interest rate risk

Interest rate risk is the risk of variability of the fair value of future cash flows arising from financial instruments due to the changes in interest rates. The credit union does not trade in financial instruments.

Interest rate risk in the statement of financial position

The credit union is exposed to interest rate risk in its statement of financial position due to mismatches between the repricing dates of assets and liabilities. The interest rate risk on the statement of financial position is measured and reported to the ALCO and Board on a quarterly basis.

The most common interest rate risk the credit union faces arises from fixed rate assets and liabilities. This exposes the credit union to the risk of sensitivity should interest rates change.

The table set out at Note 27 displays the period that each asset and liability will reprice as at the balance date. This risk is not currently considered significant enough to warrant the use of derivatives to mitigate the exposure.

Method of managing risk

The credit union manages interest rate risk by the use of interest rate sensitivity analysis. The detail and assumptions used are set out below.

Interest rate sensitivity

The credit union's exposure to market risk is measured and monitored using interest rate sensitivity models. The primary measure used is Present Value of a Basis Point (PVBP). This has been supplemented with Value at Risk (VaR) and Earnings at Risk (EaR) during the year ended 30th June 2017.

Sensitivity or Present Value of a Basis Point (PVBP) is a measure of the change in the present value of an asset or liability due to a change in interest rates of 1 basis point. This impact is extrapolated to 200 points (2.0%) and calculated as a percentage of capital. The 200 basis point parallel shift is a widely used measure.

The policy of the credit union is to maintain a balanced 'on book' strategy by ensuring the gap between assets and liabilities is not excessive. The PVBP to Capital limit (based on a 200 basis point shift in interest rates) has been set by the Board at 6% of Capital. The credit union uses on balance sheet methods to maintain interest rate risk within the acceptable range.

Based on the calculations as at 30th June 2017, a 200bp parallel downward shift would result in no loss of capital (2016: 1.4% loss). The credit union therefore has no exposure to rates changing.

An independent review of the interest rate risk profile is conducted by Protecht.ALM Pty Ltd, an independent risk management consultant. The Board monitors these risks through the reports from Protecht.ALM Pty Ltd and other management reports.

B. Liquidity Risk

Liquidity risk is the risk that the credit union may encounter difficulties raising funds to meet commitments associated with financial instruments, e.g. borrowing repayments or member withdrawal demands. It is the policy of the Board of Directors that the credit union maintains adequate cash reserves and committed credit facilities so as to meet member withdrawal demands when requested.

The credit union manages liquidity risk by:

- Continuously monitoring actual daily cash flows and longer term forecasted cash flows;
- Monitoring the maturity profiles of financial assets and liabilities;
- Maintaining adequate reserves, liquidity support facilities and reserve borrowing facilities; and
- Monitoring the prudential liquidity ratio daily.

The credit union has a longstanding arrangement with the industry liquidity support body Credit Union Financial Support Services (CUFSS) which can access industry funds to provide support to the credit union should it be necessary at short notice.

23. Financial Risk Management Objectives and Policies (Continued)

B. Liquidity Risk (Continued)

The credit union is required to maintain at least 9% of total adjusted liabilities as high quality liquid assets (HQLA) capable of being converted to cash within 48 hours under the APRA Prudential standards. The credit union policy is to hold between 14 – 19% of funds as liquid assets to maintain adequate funds for meeting member withdrawal requests and loan funding. The ratio is checked daily. Should the liquidity ratio move outside this range, management and Board are to address the matter by implementing the necessary steps set out in the policy, such as reviewing current deposit rates offered for example. Note 30 describes the borrowing facilities as at the balance date. These facilities are in addition to the support from CUFSS.

The maturity profile of the financial liabilities, based on the contractual repayment terms are set out in the specific Note 25. Liquidity information over the past year is set out below:

High quality liquid assets	2017	2016
Holdings at 30 June	\$48,352,646	\$44,786,937
Ratio at 30 June	14.96%	15.13%
Prescribed ratio	9.00%	9.00%
Average ratio for the year	15.57%	15.54%
Minimum ratio during the year	14.66%	14.29%

C. Credit Risk

Credit risk is the risk that members, financial institutions and other counterparties will be unable to meet their obligations to the credit union which may result in financial losses. Credit risk arises principally from the credit union's loan book and investment assets.

Credit Risk – Loans

The analysis of the credit union's loans by class, is as follows:

	2017			2016		
	Carrying value \$	Commitments \$	Max exposure \$	Carrying value \$	Commitments \$	Max exposure \$
Loans to						
Mortgage	232,926,212	7,329,605	240,255,817	226,207,404	8,662,859	234,870,263
Personal	9,496,105	735,106	10,231,211	9,850,615	838,343	10,688,958
Credit cards	1,905,338	4,878,916	5,002,956	1,688,613	4,337,697	6,026,310
Overdrafts	4,311,491	5,237,653	9,549,144	3,706,528	5,184,359	8,890,887
Total to natural persons	248,639,146	18,181,280	265,039,128	241,453,160	19,023,258	260,476,418
Corporate borrowers	7,724,504	1,437,213	9,161,717	6,742,451	1,192,763	7,935,214
Total	256,363,650	19,618,493	274,200,845	248,195,611	20,216,021	268,411,632

Carrying value is the value on the statement of financial position. Maximum exposure is the value on the statement of financial position plus the undrawn facilities (Loans approved not advanced, redraw facilities; line of credit facilities; overdraft facilities; credit cards limits). The details are shown in Note 29.

All loans and facilities are within Australia. A geographic distribution between the three main areas of Illawarra, Shoalhaven & Bega Valley regions is provided in Note 7c(ii).

The method of managing credit risk is by way of strict adherence to the credit assessment policies before the loan is approved and close monitoring of defaults in the repayment of loans thereafter on a weekly basis. The credit risk policy has been endorsed by the Board to ensure that loans are only made to members that are creditworthy and capable of meeting loan repayments.

The credit union has established policies over the:

- Credit assessment and approval of loans and facilities covering acceptable risk assessment and security requirements;
- Limits of acceptable exposure over the value to individual borrowers, non mortgage secured loans, commercial lending and concentrations to geographic and industry groups considered at high risk of default;
- Reassessing and review of the credit exposures on loans and facilities;
- Establishing appropriate provisions to recognise the impairment of loans and facilities;
- Debt recovery procedures;
- Review of compliance with the above policies.

A regular review of compliance is conducted as part of the internal audit scope.

23. Financial Risk Management Objectives and Policies (Continued)

Past due and impaired

A financial asset is past due when the counterparty has failed to make a payment when contractually due. As an example, a member enters into a lending agreement with the credit union that requires interest and a portion of the principal to be paid every month. On the first day of the next month, if the agreed repayment amount has not been paid, the loan is past due. Past due does not mean that the counterparty will never pay, but it can trigger various actions such as renegotiation, enforcement of covenants, or legal proceedings. Once the past due exceeds 90 days the loans is regarded as impaired, unless other factors indicate the impairment should be recognised sooner.

Daily reports monitor the loan repayments to detect delays in repayments and recovery action is undertaken after 7 days. For loans where repayments are doubtful, external consultants may be engaged to conduct recovery action once a loan is over 90 days in arrears. The exposure to losses arise predominantly in personal loans and facilities not secured by registered mortgages over real estate.

If such evidence exists, the estimated recoverable amount of that asset is determined and any impairment loss, based on the net present value of future anticipated cash flows, is recognised in the statement of profit or loss and other comprehensive income. In estimating these cash flows, management makes judgements about the counterparty's financial situation and the net realisable value of any underlying collateral.

In addition to specific provisions against individually significant financial assets, the credit union makes collective assessments for each financial asset portfolio segmented by similar risk characteristics.

Statement of financial position provisions are maintained at a level that management deems sufficient to absorb probable incurred losses in the credit union's loan portfolio from homogenous portfolios of assets and individually identified loans.

A provision for incurred losses is established on all past due loans after a specified period of repayment default where it is probable that some of the capital will not be repaid or recovered.

The provisions for impaired and past due exposures relate to the loans to members. Past due value is the 'on statement of financial position' loan balances which are past due by 90 days or more.

Details are as set out in Note 8.

Bad debts

Amounts are written off when collection of the loan or advance is considered to be unlikely. All write offs are on a case by case basis, taking account of the exposure at the date of the write off.

On secured loans, the write off takes place on ultimate realisation of collateral value, or from claims on any lenders mortgage insurance.

A reconciliation in the movement of both past due and impaired exposure provisions is provided in Note 8.

Collateral securing loans

A sizeable portfolio of the loan book is secured on residential property in Australia. Therefore, the credit union is exposed to risks should the property market be subject to a decline.

The risk of losses from the loans undertaken is primarily reduced by the nature and quality of the security taken. Note 7b describes the nature and extent of the security held against loans as at balance date.

Concentration risk – individuals

Concentration risk is a measurement of the credit union's exposure to an individual counterparty (or group of related parties). If prudential limits are exceeded as a proportion of the credit union's regulatory capital (10 per cent) a large exposure is considered to exist. No capital is required to be held against these but APRA must be informed. APRA may impose additional capital requirements if it considers the aggregate exposure to all loans over the 10% capital benchmark, to be higher than acceptable.

The credit union holds no significant concentrations of exposures to members. Concentration exposures to counterparties are closely monitored.

Concentration risk – industry

There is no concentration of credit risk with respect to loans and receivables as the credit union has a large number of customers dispersed in areas of employment.

The credit union's foundation had a concentration of retail lending and deposits from members who comprised employees and families of local councils. The community basis for which the credit union now relies upon membership means this small concentration is considered acceptable on the basis that the credit union was originally formed to service these members, and the employment concentration is not exclusive. Should members leave the industry, the loans continue and other employment opportunities are available to the members to facilitate the repayment of the loans. The details of the geographical concentrations are set out in Note 7c.

23. Financial Risk Management Objectives and Policies (Continued)

Credit Risk – Liquid Investments

Credit risk is the risk that the other party to a financial instrument will fail to discharge their obligation resulting in the credit union incurring a financial loss. This usually occurs when debtors fail to settle their obligations owing to the credit union.

There is a concentration of credit risk with respect to investment receivables with the placement of investments in Cuscal and other financial institutions. The credit policy is that investments are only made to institutions that are credit worthy. Directors have established policies that a maximum of 50% of capital can be invested with any one financial institution at a time.

The risk of losses from the liquid investments undertaken is reduced by the nature and quality of the independent rating of the investment body and the limits to concentration on one credit union. Also the relative size of the credit union as compared to the industry is relatively low such that the risk of loss is reduced.

Under the Credit Union Financial Support Scheme (CUFSS), at least 3.0% of the total assets must be invested in an approved manner in order for the scheme to have adequate resources to meet its obligations if needed.

External Credit Assessment for Institution Investments

The credit union uses the ratings of reputable ratings agencies to assess the credit quality of all investment exposure, where applicable, using the credit quality assessment scale in APRA prudential guidance AGN 112. The credit quality assessment scale within this standard has been complied with.

The exposure values associated with each credit quality step are as follows:

Investments with	2017			2016		
	Carrying value	Past due value	Provision	Carrying value	Past due value	Provision
Cuscal – rated A+	6,280,000	-	-	2,485,623	-	-
Banks – rated AA and above	-	-	-	-	-	-
Banks – rated below AA	52,443,431	-	-	38,941,090	-	-
Building Societies – rated below AA	5,000,000	-	-	-	-	-
Credit Unions – rated below AA	-	-	-	993,928	-	-
Unrated institutions	5,000,000	-	-	2,000,000	-	-
Total	68,723,431	-	-	44,420,641	-	-

D. Capital Management

The capital levels are prescribed by Australian Prudential Regulation Authority (APRA). Under the APRA prudential standards, capital is determined in three components being credit, market and operational risk. The market risk component is not required as the credit union is not engaged in a trading book for financial instruments.

Capital resources

Tier 1 Capital

The vast majority of Tier 1 capital comprises retained profits, the asset revaluation reserve and other realised reserves.

Tier 2 Capital

Tier 2 capital consists of capital instruments that combine the features of debt and equity in that they are structured as debt instruments, but exhibit some of the loss absorption and funding flexibility features of equity. There are a number of criteria that capital instruments must meet for inclusion in Tier 2 capital resources as set down by APRA.

Tier 2 capital generally comprises a general reserve for credit losses.

23. Financial Risk Management Objectives and Policies (Continued)

D. Capital Management (Continued)

Capital in the credit union is made up as follows:

	2017	2016
Tier 1		
Capital reserve	147,282	145,668
Asset revaluation reserve on property	280,259	280,259
Retained earnings	21,077,623	19,897,173
	<u>21,505,164</u>	<u>20,323,100</u>
Less prescribed deductions	(908,859)	(956,448)
Net tier 1 capital	<u>20,596,305</u>	<u>19,366,652</u>
Tier 2		
Reserve for credit losses	893,261	926,307
	<u>893,261</u>	<u>926,307</u>
Less prescribed deductions	-	-
Net tier 2 capital	<u>893,261</u>	<u>926,307</u>
Total Capital	<u>21,489,566</u>	<u>20,292,959</u>

The credit union is required to maintain a minimum capital level of 8% as compared to the risk weighted assets at any given time.

The risk weights attached to each asset are based on the weights prescribed by APRA in its Guidance AGN 112-1. The general rules apply the risk weights according to the level of underlying security.

The capital ratio as at the end of the financial year over the past 5 years is as follows

	2017	2016	2015	2014	2013
	Basel III	Basel III	Basel III	Basel III	Basel II
Capital Ratio	14.61%	14.95%	15.00%	15.41%	14.61%

The level of capital ratio can be affected by growth in assets relative to growth in reserves and by changes in the mix of assets.

To manage the credit union's capital, the credit union reviews the ratio monthly and monitors major movements in the asset levels. Policies have been implemented that require reporting to the Board and the regulator if the capital ratio falls below 12.75%. Additionally, a 5 year projection of the capital levels is prepared annually to address how strategic decisions or trends may impact on the capital level.

Pillar 2 Capital on Operational Risk

This capital component was introduced as from 1st January 2012 and coincided with changes in the asset risk weightings for specified loans and liquid investments. Previously no operational charge was prescribed.

The credit union uses the Standardised approach which is considered to be most suitable for its business given the small number of distinct transaction streams. The Operational Risk Capital Requirement is calculated by mapping the credit union's three year average net interest income and net non-interest income to the credit union's various business lines.

Based on this approach, the credit union's operational risk capital requirement as at 30th June 2017 was \$17,359,137 [2016: \$16,125,092].

Internal capital adequacy management

The credit union manages its internal capital levels for both current and future activities through a combination of the various committees. The outputs of the individual committees are reviewed by the Board in its capacity as the primary governing body. The capital required for any change in the credit union's forecasts for asset growth, or unforeseen circumstances, are assessed by the Board. The forecast capital resource model is updated and the impact upon the overall capital position of the credit union is reassessed.

24. Categories of Financial Instruments

2017
\$

2016
\$

a. The following information classifies the financial instruments into measurement classes

Financial assets – carried at amortised cost

Cash and cash equivalents	7,629,215	10,366,296
Receivables	417,544	348,749
Receivables from financial institutions	68,949,449	44,632,189
Loans to members	256,363,650	248,195,611
	<u>333,359,858</u>	<u>303,542,845</u>
Available for sale assets	549,532	549,532
	<u>333,909,390</u>	<u>304,092,377</u>

Financial Liabilities

Borrowings	-	201,150
Creditors	772,636	963,423
Deposits from other institutions	-	502,918
Deposits from members	313,067,147	283,718,909
Members withdrawable shares	29,372	28,900
	<u>313,869,155</u>	<u>285,415,300</u>

b. Assets measured at fair value

Fair value measurement at the end of the reporting period using:

	Note	Balance	Level 1	Level 2	Level 3
Available for sale financial assets	9	<u>549,532</u>	<u>-</u>	<u>-</u>	<u>549,532</u>

The fair value hierarchy has the following levels:

- quoted prices (unadjusted in active markets for identical assets or liabilities (Level 1);
- inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (Level 2); and
- inputs for the asset or liability that are not based on observable market data (unobservable inputs) (Level 3)

The level 3 investments are held at cost and relate to the shares in Cuscal.

25. Maturity Profile of Financial Assets and Liabilities

Monetary assets and liabilities have differing maturity profiles depending on the contractual term, and in the case of loans, the repayment amount and frequency. The table below shows the period in which different monetary assets and liabilities held will mature and be eligible for renegotiation or withdrawal. In the case of loans, the table shows the period over which the principal outstanding will be repaid based on the remaining period to the repayment date assuming contractual repayments are maintained. For term loans the below dissection is based upon contractual conditions of each loan being strictly complied with and is subject to change in the event that current repayment conditions are varied.

2017	Within 1 month	1 – 3 months	3 – 12 months	1 – 5 years	After 5 years	No maturity	Total
	\$	\$	\$	\$	\$	\$	\$
Assets							
Cash	3,017,350	-	-	-	-	4,613,526	7,630,876
Receivables	417,544	-	-	-	-	-	417,544
Liquid investments	20,072,190	25,100,966	17,598,920	9,997,731	-	-	72,769,807
Loans & advances	1,811,894	3,623,788	15,532,029	74,629,308	294,059,917	-	389,656,936
Total financial assets	25,318,978	28,724,754	33,130,949	84,627,039	294,059,917	4,613,526	470,475,163

Liabilities

Borrowings	-	-	-	-	-	-	-
Creditors	772,636	-	-	-	-	-	772,636
Deposits from other financial institutions	-	-	-	-	-	-	-
Deposits from members – at call	205,907,793	-	7,318	-	-	29,372	205,944,483
Deposits from members – term	16,904,092	32,567,215	53,305,394	5,409,199	-	-	108,185,900
On statement of financial position	223,584,521	32,567,215	53,312,712	5,409,199	-	29,372	314,903,019
Undrawn commitments	-	-	-	-	-	21,618,493	21,618,493
Total financial liabilities	223,584,521	32,567,215	53,312,712	5,409,199	-	21,647,865	336,521,512

2016

	Within 1 month	1 – 3 months	3 – 12 months	1 – 5 years	After 5 years	No maturity	Total
	\$	\$	\$	\$	\$	\$	\$
Assets							
Cash	6,022,231	-	-	-	-	4,366,296	10,388,527
Receivables	348,749	-	-	-	-	-	348,749
Liquid investments	13,014,430	9,525,229	2,043,381	21,394,046	-	-	45,977,086
Loans & Advances	1,809,494	3,618,987	15,341,811	73,634,880	292,285,616	-	386,690,788
Total financial assets	21,194,904	13,144,216	17,385,192	95,028,926	292,285,616	4,366,296	443,405,150

Liabilities

Borrowings	201,150	-	-	-	-	-	201,150
Creditors	963,423	-	-	-	-	-	963,423
Deposits from other financial institutions	503,699	-	-	-	-	-	503,699
Deposits from members – at call	188,084,790	-	8,212	-	-	28,900	188,121,902
Deposits from members – term	17,563,460	28,251,660	49,037,057	2,761,367	-	-	97,613,544
On statement of financial position	207,316,522	28,251,660	49,045,269	2,761,367	-	28,900	287,403,718
Undrawn commitments	-	-	-	-	-	22,014,871	22,014,871
Total financial liabilities	207,316,522	28,251,660	49,045,269	2,761,367	-	22,043,771	309,418,589

26. Financial Assets and Liabilities Maturing Within 12 Months

The table below represents the above maturity profile summarised at discounted values. The contractual arrangements best represents the estimated minimum amount of repayment on the loans, liquid investments and on the member deposits within 12 months. While the liquid investments and member deposits are presented in the table below on a contractual basis, as part of our normal banking operations, we would expect a large proportion of these balances to roll over. Loan repayments are generally accelerated by members choosing to repay loans earlier. These advance repayments are at the discretion of the members and not able to be reliably estimated.

	2017			2016		
	Within 12 months \$	After 12 months \$	Total \$	Within 12 months \$	After 12 months \$	Total \$
Financial assets						
Cash	7,629,215	-	7,629,215	10,366,296	-	10,366,296
Liquid investments	59,223,431	9,500,000	68,723,431	24,420,641	20,000,000	44,420,641
Loans & advances	17,256,325	239,107,325	256,363,650	15,276,716	232,918,895	248,195,611
Receivables	643,562	-	643,562	564,697	-	564,697
Total financial assets	84,752,533	248,607,325	333,359,858	50,628,350	252,918,895	303,547,245
Financial liabilities						
Borrowings	-	-	-	201,150	-	201,150
Deposits from other financial institutions	-	-	-	500,000	-	500,000
Deposits from members – at call	205,915,111	-	205,915,111	188,093,002	-	188,093,002
Deposits from members – term	102,046,297	5,105,739	107,152,036	93,252,212	2,376,613	95,628,825
Creditors	772,636	-	772,636	963,423	-	963,423
Total financial liabilities	308,734,044	5,105,739	313,839,783	283,009,787	2,376,613	285,386,400

27. Interest Rate Change Profile of Financial Assets and Liabilities

Financial assets and liabilities have conditions, which allow interest rates to be amended either on maturity (term deposits and term investments) or after adequate notice is given (loans and savings). The table below shows the respective value of funds where interest rates are capable of being altered within the prescribed time bands, being the earlier of the contractual repricing date, or maturity date.

2017	Within 1 month \$	1 – 3 months \$	3 – 12 months \$	1 – 5 years \$	Non-interest bearing \$	Total \$
Assets						
Cash and cash equivalents	3,015,689	-	-	-	4,613,526	7,629,215
Receivables	-	-	-	-	417,544	417,544
Liquid investments	23,573,601	36,039,762	9,318,515	-	-	68,931,878
Loans and advances	140,073,572	7,177,759	26,120,258	82,992,061	-	256,363,650
Available for sale investments	-	-	-	-	549,532	549,532
On statement of financial position	166,662,862	43,217,521	35,438,773	82,992,061	5,580,602	333,891,819
Undrawn commitments	-	-	-	-	19,618,493	19,618,493
Total financial assets	166,662,862	43,217,521	35,438,773	82,992,061	25,199,095	353,510,312
Liabilities						
Borrowings	-	-	-	-	-	-
Creditors	-	-	-	-	772,636	772,636
Deposits from other financial institutions	-	-	-	-	-	-
Deposits from members – at call	205,907,793	-	7,318	-	29,372	205,944,483
Deposits from members – term	16,895,757	32,453,388	52,636,083	5,165,583	-	107,150,811
On statement of financial position	222,803,550	32,453,388	52,643,401	5,165,583	802,008	313,867,930
Undrawn commitments	-	-	-	-	2,000,000	2,000,000
Total financial liabilities	222,803,550	32,453,388	52,643,401	5,165,583	2,802,008	315,867,930
2016						
	Within 1 month \$	1 – 3 months \$	3 – 12 months \$	1 – 5 years \$	Non-interest bearing \$	Total \$
Assets						
Cash and cash equivalents	6,000,000	-	-	-	4,366,296	10,366,296
Receivables	-	-	-	-	348,749	348,749
Liquid investments	22,079,295	20,533,321	2,001,430	-	-	44,614,046
Loans and advances	151,978,594	3,806,283	24,226,047	68,184,686	-	248,195,610
Available for sale investments	-	-	-	-	549,532	549,532
On statement of financial position	180,057,889	24,339,604	26,227,477	68,184,686	5,264,577	304,074,233
Undrawn commitments	-	-	-	-	20,216,021	20,216,021
Total financial assets	180,057,889	24,339,604	26,227,477	68,184,686	25,480,598	324,290,254
Liabilities						
Borrowings	201,150	-	-	-	-	201,150
Creditors	-	-	-	-	963,423	963,423
Deposits from other financial institutions	502,918	-	-	-	-	502,918
Deposits from members – at call	188,084,790	-	8,212	-	28,900	188,121,902
Deposits from members – term	17,549,914	28,145,249	47,516,715	2,412,775	-	95,624,653
On statement of financial position	206,338,772	28,145,249	47,524,927	2,412,775	992,323	285,414,046
Undrawn commitments	-	-	-	-	1,798,850	1,798,850
Total financial liabilities	206,338,772	28,145,249	47,524,927	2,412,775	2,791,173	287,212,896

28. Net Fair Value of Financial Assets and Liabilities

Fair value has been determined on the basis of the present value of **expected future cash flows** under the terms and conditions of each financial asset and financial liability.

Significant assumptions used in determining the cash flows are that the cash flows will be consistent with the contracted cash flows under the respective contracts.

The information is only relevant to circumstances at balance date and will vary depending on the contractual rates applied to each asset and liability, relative to market rates and conditions at the time. No assets held are regularly traded by the credit union and there is no active market to assess the value of the financial assets and liabilities. The values reported have not been adjusted for the changes in credit ratings of the assets. Disclosure of fair value is not required when the carrying amount is a reasonable approximation of fair value.

The calculation reflects the interest rate applicable for the remaining term to maturity not the rate applicable to original term.

	2017			2016		
	Fair Value	Carrying Amount	Variance	Fair Value	Carrying Amount	Variance
Financial Assets	\$	\$	\$	\$	\$	\$
Cash and cash equivalents	7,629,215	7,629,215	-	10,366,296	10,366,296	-
Receivables *	643,562	643,562	-	564,697	564,697	-
Advances to other financial institutions	68,778,111	68,723,431	54,680	44,567,820	44,420,641	147,179
Loans to members	256,947,228	256,371,693	575,535	248,890,203	248,149,778	740,425
Total financial assets	333,998,117	333,367,902	630,215	304,389,016	303,501,412	887,604
Financial Liabilities						
Borrowings	-	-	-	201,150	201,150	-
Creditors *	2,384,701	2,384,701	-	2,471,380	2,471,380	-
Deposits from other financial institutions	-	-	-	500,000	500,000	-
Deposits from members – at call	205,937,165	205,937,165	-	188,113,690	188,113,690	-
Deposits from members – term	106,371,640	106,223,438	148,202	94,999,534	94,812,633	186,901
Total financial liabilities	314,693,506	314,545,304	148,202	286,285,754	286,098,853	186,901

* For these assets and liabilities the carrying value approximates fair value.

Assets where the net fair value is lower than the book value have not been written down in the accounts of the credit union on the basis that they are to be held to maturity, or in the case of loans, all amounts due are expected to be recovered in full.

The fair value estimates were determined by the following methodologies and assumptions:

Liquid Assets and Receivables from other Financial Institutions

The carrying values of cash and liquid assets and receivables due from other financial institutions redeemable within 12 months approximate their net fair value as they are short term in nature or are receivable on demand.

Loans, Advances

The carrying value of loans and advances is net of unearned income and both general and specific provisions for doubtful debts.

For variable rate loans (excluding impaired loans) the amount shown in the statement of financial position is considered to be a reasonable estimate of net fair value. The net fair value for fixed rate loans is calculated by utilising discounted cash flow models (i.e. the net present value of the portfolio future principal and interest cash flows), based on the period to maturity of the loans. The discount rates applied were based on the current applicable rate offered for the average remaining term of the portfolio.

The net fair value of impaired loans was calculated by discounting expected cash flows using a rate, which includes a premium for the uncertainty of the flows.

Deposits From Members

The fair value of call and variable rate deposits, and fixed rate deposits repricing within 12 months, is the amount shown in the statement of financial position. Discounted cash flows were used to calculate the net fair value of other term deposits, based upon the deposit type and the rate applicable to its related period of maturity.

Short Term Borrowings

The carrying value of payables due to other financial institutions approximate their net fair value as they are short term in nature and reprice frequently.

29. Financial Commitments	2017	2016
	\$	\$
a. Outstanding Loan commitments		
Loans approved but not funded as at 30 June	<u>6,160,156</u>	<u>6,671,431</u>
b. Loan Redraw Facility		
Facilities available as at 30 June	<u>2,564,255</u>	<u>3,446,581</u>
c. Undrawn Loan Facilities		
Loan facilities available to members for overdrafts and line of credit loans are as follows:		
Total value of facilities approved	18,382,950	15,886,504
Less: Amount advanced	<u>(7,488,868)</u>	<u>(5,788,495)</u>
Net undrawn value	<u>10,894,082</u>	<u>10,098,009</u>
These commitments are contingent on members maintaining credit standards and ongoing repayment terms on amounts drawn.		
Total financial commitments	<u>19,618,493</u>	<u>20,216,021</u>
d. Computer Software Expense Commitments		
The costs committed under the current Ultradata and TAS contracts are as follows:		
Not later than 1 year	791,556	717,346
Later than 1 year but not 2 years	806,596	720,383
Later than 2 years but not 5 years	1,223,640	1,704,791
Later than 5 years	-	78,613
	<u>2,821,792</u>	<u>3,221,133</u>
e. Lease commitments for operating leases on property occupied by the credit union		
Not later than 1 year	434,593	535,070
Later than 1 year but not later than 5 years	642,870	734,956
Later than 5 years	-	-
	<u>1,077,463</u>	<u>1,270,026</u>

The operating leases are in respect of property used for providing branch and ATM services to members. There are no contingent rentals applicable to leases taken out. The terms of the leases are between 2 and 5 years, and options for renewal are usually obtained for a further 3 years.

There are no restrictions imposed on the credit union so as to limit the ability to undertake further leases, borrow funds or issue dividends.

30. Standby Borrowing Facilities

Overdraft facility	2,000,000	2,000,000
Current borrowing	-	(201,150)
Total standby borrowing facilities available	<u>2,000,000</u>	<u>1,798,850</u>

Cuscal holds two term deposits as security against overdraft amounts drawn under the facility arrangement. The facility agreement requires the credit union to maintain a liquid investment with Cuscal equal to the value of the overdraft facility.

31. Contingent Liabilities

Liquidity Support Scheme

The credit union is a member of the Credit Union Financial Support Scheme Limited (CUFSS) a company established to provide financial support to members in the event of a liquidity or capital problem. As a member, the credit union is committed to maintaining 3.0% of the total assets in an approved manner.

Under the terms of the Industry Support Contract (ISC), the maximum call for each participating credit union would be 3.0% of the credit union's total assets-. This amount represents the participating credit union's irrevocable commitment under the ISC. At the balance date there were no loans outstanding under this arrangement.

Guarantees

The credit union has provided a guarantee to Cuscal for drawings made by members up to a limit of \$18,000, to enable Cuscal to settle the funds transferred by way of direct debit with other financial institutions. The guarantees are cancellable by either the credit union or Cuscal. The credit union has an arrangement with the members to maintain sufficient funds in their account to settle the payments as and when required.

32. Disclosures on Directors and other Key Management Personnel

a. Remuneration of Key Management Persons (KMP)

Key management persons are those persons having authority and responsibility for planning, directing and controlling the activities of the credit union, directly or indirectly, including any director (whether executive or otherwise) of that entity. *Control* is the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

Key management persons comprise the directors, the senior managers and chief risk officer who are responsible for the day to day financial and operational management of the credit union.

The aggregate compensation of KMP during the year comprising amounts paid or payable or provided for, was as follows:

	Directors	2017 Other KMP	Total	Directors	2016 Other KMP	Total
	\$	\$	\$	\$	\$	\$
(a) short-term employee benefits;	144,761	840,972	985,733	135,491	827,385	962,876
(b) post-employment benefits - superannuation contributions	19,446	134,040	153,486	25,158	112,250	137,408
(c) other long-term benefits – net (decrease)/increases in long service leave provision and retirement gifts	-	(12,359)	(12,359)	-	8,158	8,158
(d) termination benefits	-	-	-	-	-	-
(e) share-based payment	-	-	-	-	-	-
Total KMP compensation	164,207	962,653	1,126,860	160,649	947,793	1,108,442

In the above table, remuneration shown as short term benefits means (where applicable) **wages, salaries, directors fees, paid annual and sick leave, profit-sharing and bonuses, value of fringe benefits received**, but excludes out of pocket expense reimbursements.

All remuneration to directors was approved by the members at the previous Annual General Meeting of the credit union.

32. Disclosures on Directors and other Key Management Personnel (Continued)

b. Loans to Directors and other Key Management Persons

The credit union's policy for lending to directors and management is that all loans are approved and deposits accepted on the same terms and conditions that applied to members for each class of loan and deposit.

There are no loans that are impaired in relation to the loans balances of directors or other KMP.

There are no benefits or concessional terms and conditions applicable to the close family members of the KMP. There are no loans that are impaired in relation to the loan balances with close family relatives of directors and other KMP.

The details of transactions during the year are as follows:

	Mortgage Secured	2017 Other term loans	Credit Cards	Mortgage Secured	2016 Other term loans	Credit Cards
	\$	\$	\$	\$	\$	\$
Funds available to be drawn	371,854	387	34,805	362,554	548	57,853
Balance	1,946,781	85,293	62,781	2,847,605	65,820	40,147
Amounts disbursed or facilities increased in the year	439,035	38,964	175,053	875,000	48,260	152,149
Interest and other revenue earned	76,541	4,522	12,842	114,494	1,566	16,383
				2017		2016
				\$		\$

Other transactions between related parties include deposits from directors, and other Key Management Persons are:

Total value of term and savings deposits of KMP	1,042,442	1,172,062
Total interest paid on deposits to KMP	11,537	12,432

The credit union's policy for receiving deposits from KMP is that all transactions are accepted on the same terms and conditions that apply to members.

c. Transactions with Other Related Parties

Other transactions between related parties include deposits from director related entities or close family members of directors and other KMP. The credit union's policy for receiving deposits from related parties is that all transactions are approved and deposits accepted on the same terms and conditions that applied to members for each type of deposit.

An amount of \$99,790 was paid to a company partly owned by a close family member of a KMP for the purposes of leasing a property. This lease has been in place since 14th November 2005, being prior to the relevant party becoming a KMP and was arranged on a normal arms-length commercial basis by reference to market rentals at the time.

The current lease is in place until 14th November 2017, having a future financial commitment of \$36,324 and is included in Note 29e.

There are no other service contracts to which key management persons or their close family members are an interested party.

33. Economic Dependency

The credit union has an economic dependency on the following suppliers of services:

a. Cuscal Limited

Cuscal Limited is an Approved Deposit Taking Institution registered under the Corporations Act 2001 (Cwlth) and the Banking Act. This entity:

- (i) provides the license rights to Visa Card in Australia and settlement with other institutions for ATM, Visa card and cheque transactions, as well as the production of Visa and Redicards for use by members;
- (ii) operates the computer network used to link Visa cards operated through ATMs and POS facilities to the credit union's IT systems.
- (iii) provides treasury and money market facilities to the credit union.

b. Ultradata Australia Pty Limited

Ultradata Australia Pty Limited provides and maintains the banking software utilised by the credit union.

c. Transaction Solutions Limited (TAS)

Transaction Solutions Limited provides IT facilities management services to the credit union. The credit union has a management contract with TAS to receive computer support services to meet the day-to-day needs of the credit union and ensure compliance with the relevant Prudential Standards.

34. Segmental Reporting

The credit union operates exclusively in the retail financial services industry within Australia.

35. Superannuation Liabilities

The credit union contributes primarily to the NGS Super Plan for the purpose of Superannuation Guarantee payments and payment of other superannuation benefits on behalf of employees. An independent Corporate Trustee administers the plan.

The credit union has no interest in any of these superannuation plans (other than as a contributor) and is not liable for the performance nor the obligations of the plans.

36. Events Occurring after the Reporting Period

There are no events occurring after the reporting period that materially impact the financial statements measurement of assets and liabilities.

37. Notes to Statement of Cash Flows

	2017	2016
	\$	\$
a. Reconciliation of Cash and cash equivalents		
Cash includes cash on hand, and deposits at call with other financial institutions and comprises:		
Cash on hand and at bank	4,629,215	4,366,296
Deposits at call	3,000,000	6,000,000
Total Cash and cash equivalents	<u>7,629,215</u>	<u>10,366,296</u>
b. Reconciliation of cash from operations to accounting profit		
The net cash increase from operating activities is reconciled to the operating profit after tax		
Operating profit after income tax	1,175,242	1,098,205
Non cash flows		
Depreciation	497,434	424,153
Amortisation of intangibles	89,644	81,792
Loss on sale of assets	5,415	2,810
Profit on sale of assets	(8,273)	(14,180)
Add changes in assets and liabilities		
Increase in other provisions	-	45,263
Increase in accrued expenses	-	139,634
Increase in provision for loans	-	12,876
Increase in GST and other tax liabilities	-	1,734
Increase in provision for income tax	-	17,072
Increase in unamortised fixed rate loan renegotiation fees	3,393	-
Increase in interest payable	111,512	-
Increase in deferred tax liability	5,088	-
Increase in member deposits and shares	29,234,280	28,039,794
Decrease in prepayments	-	6,902
Decrease in sundry debtors and other receivables	-	34,140
Decrease in deferred tax asset	29,513	2,058
Decrease in taxes receivable	-	14,783
Less changes in assets and liabilities		
Decrease in employee entitlements	(7,404)	(33,185)
Decrease in accrued expenses	(190,787)	-
Decrease in provision for loans	(27,652)	-
Decrease in GST and other tax liabilities	(18,911)	-
Decrease in provision for income tax	(4,441)	-
Decrease in unamortised fixed rate loan renegotiation fees	-	(5,151)
Decrease in effective rate adjustments	(29,617)	(31,466)
Decrease in interest payable	-	(65,769)
Increase in prepayments	(13,017)	-
Increase in sundry debtors and other receivables	(64,395)	-
Increase in interest receivable	(14,470)	(33,027)
Increase in taxes receivable	(9,909)	-
Increase in member loans	(8,168,039)	(18,667,506)
Increase in receivables from financial institutions	(24,302,790)	(6,961,016)
Net cash from operating activities	<u>(1,708,184)</u>	<u>4,109,916</u>

38. Corporate Information

The credit union is a company limited by shares, and is registered under the Corporations Act 2001.

The address of the registered office and main place of business is 27 Stewart Street, Wollongong NSW.

The nature of the operations and its principal activities are the provision of deposit taking facilities and loan facilities to the members of the credit union.

administration

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branches

Albion Park	Shopping Village, Terry Street	☎ 4257 2244
Bega	186 Carp Street	☎ 6499 1400
Bermagui	2 Wallaga Street	☎ 6493 3144
Merimbula	Shop 1/20 Market Street	☎ 6495 1073
Moruya	68 Vulcan Street	☎ 4474 2963
Nowra	Shop 1, 24 Berry Street	☎ 4428 9700
Thirroul	277a Lawrence Hargrave Dr	☎ 4268 1877
Ulladulla	Woolworths Complex, Boree St	☎ 4454 2099
Wollongong	27 Stewart Street	☎ 4224 7700

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